# **SCOPE**

Salary Increase & Compensation Planning Survey for Private Equity Portfolio Companies

**SCOPE US 2025-26** 

Guide for Participants





### What is SCOPE?



**SCOPE** is the **S**alary Increase & **Co**mpensation Planning Survey for **P**rivate **E**quity Portfolio Companies



Provides **PE-specific** intelligence on salary increase budgets and compensation priorities in 2026



Focused on **US-based** portfolio companies and **US-based employees** only



Evaluates salary increases at **4 levels:** Executive, Management, Professional, and Support



Provides data cuts by revenue band and industry



Designed to be completed in **under 15 min** 



**No cost** to participants



Fully anonymized data

## Why Are We Doing This Survey?

- While there are many salary increase surveys in the market, none of them are focused on PE portfolio companies.
  - Their dataset is a mix of public, private equity, venture capital, and non-profits, generally without the ability to select PE-only.
  - This not only adds noise to the salary increase projection numbers but also impacts the applicability of any trends and "spotlight topics" highlighted in these surveys.
  - Factors that are critical for PE portfolio companies (e.g., exits and company size/ stage) are typically not addressed.
- None of these surveys come with guidance on how to translate projections and trends into specific actions that companies can implement.
- Some of them have a cost (\$500-1,000 or more). Their free versions may provide averages & medians, but not the detailed insights into distributions and trends which are essential for compensation planning.

issues and provide PE portfolio companies with salary increase benchmarks and compensation planning insights that reflect their peer group

**SCOPE** will be repeated every year in the Sep-Oct timeframe

### **Participant Questionnaire**



Four sections, designed to be completed in ~15 minutes

#### I. About

- CHRO/ Primary Contact
- Email
- Company Name
- Industry\*
- Sub-Industry\*
- Revenue range\*

#### II. Salary Increase (for US workforce only)

- What was your **actual** salary increase % in 2025 (current year) for your US workforce?
- What is your **projected** salary increase % in 2026 (next year) for your US workforce?

	2025 Actual	2026 Projected
Executive		
Management		
Professional		
Hourly/Support		

- Total salary increase budget includes merit, cost of living, promotional and other components
- Does not include budget for headcount growth/ new hires

#### **III. Top Compensation Priorities**

Select your top 3 compensation priorities for 2026:

(Choose from a drop-down menu)

#### IV. Spotlight: AI Roles & Compensation

- 1. Who has primary responsibility for driving AI adoption in your company?\*
- 2. How do you manage pay differentials for Alrelated jobs?\*
- 3. If there is a premium on base salary for Alrelated jobs, how much is it?
- 4. If you offer a premium on equity for Alrelated jobs, how much is it?

<sup>\*</sup>Indicates that answers to be chosen from a drop-down menu Survey is available at https://www.surveymonkev.com/r/SCOPE2025-26

### **Survey Deliverables and Timeline**

### All Participants Will Receive



### **Survey Report**

- · Participant demographics
- · Salary increase tables by industry & revenue band
- Summary of compensation priorities & spotlight questions (Compensation for AI roles)



#### **Excel file**

Anonymized data to enable participants to do their own analysis, e.g.,

- · Combine multiple industries and revenue bands
- Custom distributions & percentiles



#### Results release webinar

All participants will be invited to the SCOPE 2025-26 webinar which will cover:

- Highlights of the survey results
- Discussion on trends and spotlight topic
- Participant Questions

#### **Compensation Planning Guide**

User-friendly guide that helps HR leaders to:

- Create a compensation roadmap
- Prioritize between different total rewards initiatives
- Assess performance-alignment of different compensation elements

All these deliverables will be sent via email to the CHRO/ primary contact as mentioned in the survey

#### **Key Dates**

Survey opens

Sep 5

Participation window

Sep 5-Oct 2

Results release & webinar

Oct 9

### **Contact Information**

SCOPE is administered by Insightory – an independent consulting firm focused on helping PE portfolio companies create value through compensation & HR solutions. Please contact us at <a href="SCOPE@Insightory.com">SCOPE@Insightory.com</a> or reach out to our team below if you have any questions.



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- Organizational Transformation
- Total Rewards
- ► M&A
- Talent & HR

